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CABLE & WIRELESS COMMUNICATIONS' AFRICA BUSINESS EXTENDS TO NEW MARKETS

Afinis Communications and iWayAfrica Limited announce strategic partnership

Cable & Wireless Communications' (CWC) African operation, Afinis Communications has agreed a strategic partnership with iWayAfrica Limited which will enable both companies to extend their footprint into new territories on the continent.

The partnership will allow Afinis, which has a strong presence in north, west and central Africa, to provide services in the south and eastern African countries in which iWay is strong. iWay will provide the same services in territories where Afinis is licensed to operate. Both companies will be able to offer one-stop-shop network services to large corporations across almost all of Africa.

Afinis Communications was launched in March 2011, combining CWC's two African businesses. It provides a range of services to large enterprises using internet protocol (IP) and satellite based delivery networks. Afinis has offices in eight African countries and access to seven satellites and a global IP-based network. Similarly, iWayAfrica Limited is also a leading pan-African provider of connectivity services to enterprises. The company was formed by Telkom South Africa in 2010.

The agreement involves a sharing of licences, and access to network infrastructure (including installation, maintenance and support of the other party's enterprise customers). The companies will continue to operate separate commercial operations.

Speaking about the partnership, Reda El Mejjad, Chief Executive Officer (CEO) of Monaco Telecom International commented:

"This partnership will allow us to deliver secure world class services in 21 additional countries in Africa. It does bring a real value to our regional customers who need a telecom partner with a wide presence across the continent and into the world."

Mr Harry Aucamp, CEO of iWayAfrica, said:

"The Afinis-iWayAfrica partnership enhances our capability to guarantee great service to our business partners and more than 60,000 customers across 40 African countries. The strategic partnership makes us bullish about the tremendous potential to deliver superior business results for both parties. Driving efficiency and effectiveness across the value chain is in the best interests of both our customers. We are creating the most-local global partnership. iWayAfrica's unrivalled coverage of African markets and its wealth of local actionable insights and knowledge is a natural fit with Afinis's global reach."

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Notes to Editors

About Afinis Communications

Afinis Communications is a global communications provider delivering world-class service to large enterprises in Africa. Services include fully managed network solutions over a multiprotocol label switching (MPLS) network and value added services such as cellular backhauling, voice over internet protocol connectivity and security. Afinis Communications is part of Monaco Telecom and its parent company Cable and Wireless Communications. For more information: www.afinis.com

About iWayAfrica Limited

iWayAfrica Limited is a leading pan-African corporate data provider. With points of presence in more than 40 African countries, iWayAfrica's converged solutions include connectivity, virtual private networks/MPLS, data centre, premise base support and application services. Its companies have approximately 45 years of combined experience. A subsidiary of Telkom South Africa, a public company listed on the Johannesburg Stock Exchange, iWayAfrica clients include more than 60,000 customers across Africa. For more information: www.iwayafrica.com

About Cable & Wireless Communications

Cable & Wireless Communications is a global full-service communications business. We operate leading communications businesses through four regional units – the Caribbean, Panama, Macau and Monaco & Islands. Our services include mobile, broadband and domestic and international fixed line services in most of our markets as well as pay TV, data centre and hosting, carrier and managed service /social telecom (telecom enabled public services) solutions. Our operations are focused on providing our customers – consumers, businesses, governments – with world-class service. Serving the communities where we operate is at the heart of our approach, and we are committed to behaving in an ethical and socially responsible manner. For more information visit www.cwc.com.

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